

WE ARE HIRING!



Position: Hospitality Manager – 1 Post

Location: Dar es Salaam

Company: Whistling Woods – Real estate | BNB Apartments | Hotels

A. ABOUT US

Whistling Woods is a dynamic start-up specializing in real estate, BNB apartments, and hotels. Our mission is to deliver **exceptional, high-quality experiences** to every guest. We are seeking a passionate and innovative hospitality leader who can turn every stay into a memorable journey.

B. REQUIREMENTS

- Bachelor's degree in Hospitality Management, Business Administration, or related field.
- 3–5 years of proven experience in hotel or hospitality management.
- Track record of achieving high guest satisfaction scores.

C. ROLES AND RESPONSIBILITIES

- Lead day-to-day hotel and apartment operations with a focus on service excellence.
- Recruit, train, and inspire a high-performing hospitality team.
- Implement guest-centric policies to ensure superior service standards. Handle VIP and guest relations with a personal touch, addressing feedback proactively.
- Develop strategies to enhance customer satisfaction and loyalty.
- Manage budgets, control costs, and maximize profitability.

- Ensure compliance with safety, hygiene, and quality standards.
- Collaborate with marketing and sales teams to boost brand visibility and bookings.

D. ESSENTIAL SKILLS

- **Leadership Excellence:** Ability to inspire, mentor, and manage diverse teams.
- **Customer-Centric Mindset:** Passion for delivering personalized, high-end guest experiences.
- **Strong Communication:** Outstanding interpersonal and problem-solving skills.
- **Attention to Detail:** Commitment to maintaining impeccable service and facility standards.
- **Crisis Management:** Quick decision-making under pressure while ensuring guest satisfaction.
- **Cultural Awareness:** Ability to interact effectively with international guests.
- **Financial Acumen:** Proficiency in budgeting, cost control, and revenue management.
- **Tech-Savvy:** Comfortable with hospitality management systems and digital tools.
- **Flexibility:** Adaptable to dynamic environments and evolving guest needs.

E. WHY JOIN WHISTLING WOODS?

- Shape the future of a growing, innovative hospitality brand.
- Work in an environment where excellence and creativity are celebrated.
- Competitive salary with performance-based growth opportunities.

MODE OF APPLICATION

All applicants are invited to submit the following document via recruitment@whistlingwoods.co.tz with subject line: **Application – Hospitality Manager** of the email with the following attachments:

- A. Cover letter for the position
- B. Resume/ CV`s
- C. Academic Certificate

APPLICATION DEADLINE: 13th April, 2025.